



**Exclusive Listing** 

Offering Memorandum



PATRICK NUTT MANAGING PARTNER (954) 302-7365 patrick.nutt@calkain.com

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# **Financial Summary**

### 400 Hialeah Dr | Hialeah, FL 33010

### Asking Price \$6,670,000 | Cap Rate 4.25%

Rent/Month \$2	3,603				
Total Rentable SF15,112	+/- SF				
Walgreens 13,905	+/- SF				
T-Mobile 1,207	+/- SF				
Lease Type	NNN				
Lease Term Expiration					
Walgreens September 30,	2023				
T-Mobile May 31,	2024				
Options					
Walgreens Eight (8), Five (5	) Year				

### **Investment Highlights**

- Extremely high store sales ~ \$15M+
- Great demographics 178,418 people within 3 miles
- Walgreens and T-Mobile rents are well below market
- Florida has no state income tax



### **Rent Schedule**

Unit #	Tenant	Rentable SF	Monthly Rent	Options	Lease Commencement	Lease Expiration
4384	Walgreens	13,905	\$21,241.00	Eight (8), Five (5) Years	09/27/1998	09/30/2058
1946	AMERITEL (T-Mobile)	1,207	\$2,362.70	-	06/01/2014	05/31/2024
	Total	15,112	\$23,603.70			



### **Tenant Overview**

### **About Walgreens**

Walgreens is an American pharmaceutical company which operates the largest drug retailing chain in the United States of



America. It specializes in serving prescriptions, health & wellness products, health information and photo services. As of 2017, the company operated 8,100 stores in all 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. It was founded in Chicago, Illinois, in 1901. The Walgreens headquarters office is in the Chicago suburb of Deerfield, Illinois.

### **About T-Mobile**

T-Mobile US (Nasdaq: TMUS) provides wireless voice, messaging, and data services in the United States, Puerto Rico and the U.S. Virgin Islands under the T-Mobile, MetroPCS and GoSmart Mobile brands. The company operates the third largest wireless



network in the U.S. market with over 72.6 million customers and annual revenues of \$40.6 billion. Its nationwide network reaches 98 percent of Americans, through its EDGE 2G/HSPA 3G/HSPA+ 4G/4G LTE networks, as well as through roaming agreements. As of 2018, J. D. Power and Associates, a global marketing-information-services firm, ranked the company highest among major wireless carriers for retail-store satisfaction four years consecutively and highest for wireless customer care two years consecutively.







# **Site Photos**









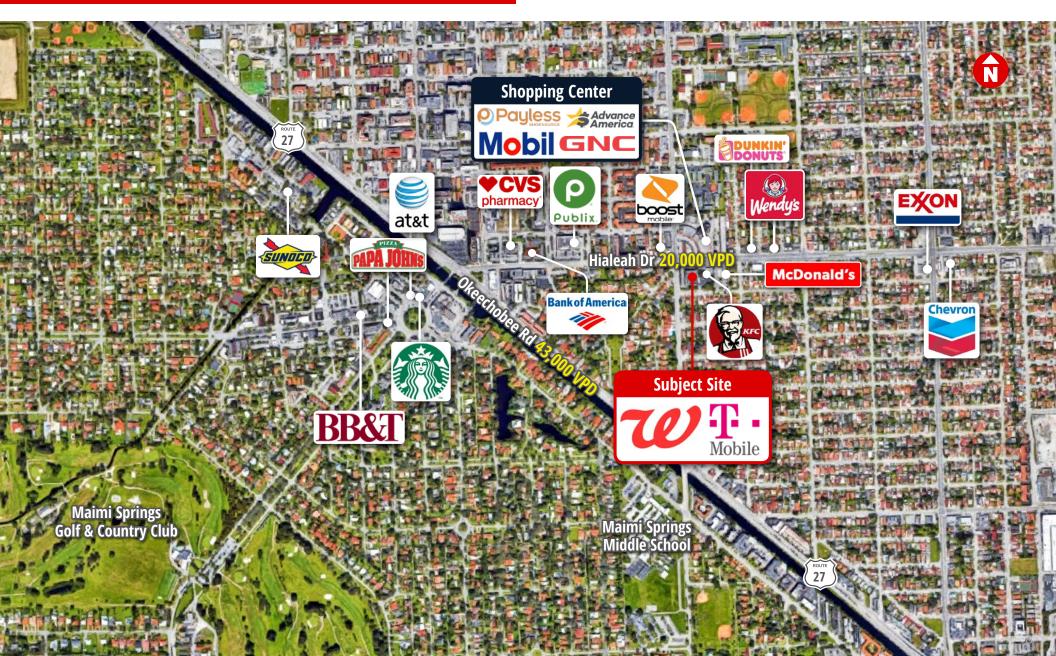


#### (924) Westview **Biscayne Park** Surfside W 60th St W 60th S NW 111th St .95 (1) Westland Mall North NE 103rd St Pinewood Shore Open (932) (932) Hialeah Space Park Gardens (A1A) Miami Shores (27) W 44th Pl NW 95th St NORTH BEACH Hialeah West Little River El Portal NW 87th St Nors **Subject Site** NW 82nd S Hiz (934) W 29th St (934) North Bay Racino Village NN E NW 74th St Medley (934) NE 71st S Gladeview Mobile ROUTE 8 NW 62nd S NW 62nd St UPPER LITTLE HAITI EAST SIDE Miami Beach NW 58th St (944) (944) MODEL CI Miami Springs BROWNSVILLE 95 Fontainebleau 👝 Doral Miami Beach 📑 14 min MID-BEACH 0 195 195 WW 41st St miles St. Patrick Casino Miami 😜 NW 36th St 34 min 933) 953 9 WYNWOOD NW 28th S EDGEWATER .6 miles Miami ALLAPATTAH 953 Margaret E Av 3 NW 25th S International Pace Park NW 20th St Airport Miami Beach (826) NW 17th Jungle Island Pérez Art Museum Miami 😑 R Dolphin Expy (836) (836) NW 11th S SOUTH BEACH Marlins Park Bayside Marketplace NW 7th S LITTLE HAVANA 🛉 26 min Mall of the Americas (A1A) 5th St Fontainebleau (968) W Flagler St 4 miles FLAGAMI Joe's Stone Crab 💷 Dodge Island 968 Calle Ocho Walk Versailles Cuban Bakery 🥨 South Pointe Park Pier 🤤 933) Miami Fisher Island 9 West Miami Westchester CORAL WAY (972) Coral Way Venetian Pool Vizcaya Museum 🝙 (953) Coral Terrace & Gardens (826) Virginia Key NORTHEAST ONH

# **Location Overview**

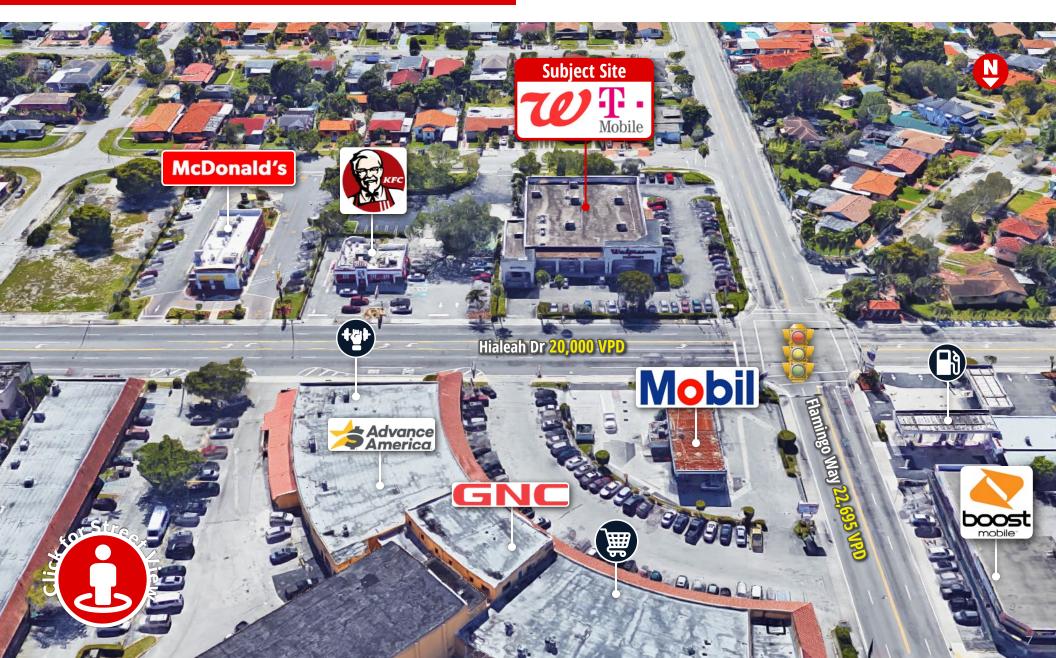


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# Demographics

Radius	1 Mile	3 Miles	5 Miles				
Population							
2017 Population	33,875	178,418	576,369				
2022 Population	35,307	186,122	603,420				
2010-2017 Annual Rate	0.56%	0.65%	0.75%				
2017-2022 Annual Rate	0.83%	0.85%	0.92%				
2017 Male Population	49.2%	49.5%	49.0%				
2017 Female Population	50.8%	50.5%	51.0%				
2017 Median Age	45.3	42.2	41.5				
Households							
2017 Total Households	11,399	56,756	193,418				
2022 Total Households	11,867	59,027	201,942				
2010-2017 Annual Rate	0.50%	0.53%	0.64%				
2017-2022 Annual Rate	0.81%	0.79%	0.87%				
2017 Average Household Size	2.92	3.09	2.93				
Median Household Income							
2017 Median Household Income	\$29,534	\$29,257	\$29,840				
2022 Median Household Income	\$33,305	\$32,314	\$32,992				
2017-2022 Annual Rate	2.43%	2.01%	2.03%				
Average Household Income							
2017 Average Household Income	\$45,941	\$43,825	\$45,485				
2022 Average Household Income	\$53,707	\$50,681	\$52,563				
2017-2022 Annual Rate	3.17%	2.95%	2.93%				





# **About Calkain**

### Who Are We?

Calkain Companies LLC is a national commercial real estate firm that provides consulting and brokerage services to both private and institutional clientele with an expertise on triple net lease investments. We pride ourselves on being a world class leader by providing our clients a full array of commercial real estate investment brokerage and asset management solutions, including advisory, research, estate planning and wealth management.

We have built solid relationships throughout our decades of experience and innovation, implementing long-term allocation within the context of each client's particular risk tolerance and identifying how best to acquire and dispose of income producing properties for each entities' specific set of investment criterion. At Calkain, our foresight and past performance are leading the net lease investment industry.

### **Our History**

Like most success stories, Calkain was formulated from humble beginnings. Jonathan W. Hipp, President and CEO, took the initiative to build upon his decades of experience and performance and left a large international brokerage firm to become an independent and innovative leader within the triple net lease investment community. Armed with a sole employee and a single office, the firm has grown exponentially since its infancy in 2005.





PATRICK NUTT MANAGING PARTNER (954) 302-7365 patrick.nutt@calkain.com With the growth in staff, seasoned professionals have been attracted to Calkain's model of innovation, entrepreneurship and the fostering of long-lasting and meaningful relationships. Industry experts have joined Calkain in the hopes of implementing the skills they have honed in complementary aspects of real estate investment.

Through a tremendous endeavor, tireless hours have been committed to continually prove that Calkain is America's Net Lease Company®. Its countless accolades received from the world's leading business publications, including Forbes<sup>™</sup>, Fortune<sup>™</sup> and the New York Times<sup>™</sup> have confirmed that Calkain is a true leader in triple net lease investing services.

### **Client Testimonial**

"USRA has worked with Calkain on numerous occasions. They have always been meticulous in their work ethic, providing superior service and extremely prompt attention to our needs. I highly recommend them.

- Jack Genende, Partner | U.S. Realty Advisors, LLC. (USRA)

# \$350 Million in Active Listings

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# **Contact Us**

### **Corporate Headquarters** Washington, DC

12930 Worldgate Drive | Suite 150 Herndon, VA 20170 T: (703) 787-4714 • F: (703) 787-4783

### **Fort Lauderdale**

200 SW 1st Avenue | Suite 880 Fort Lauderdale, FL 33301 T: (813) 282-6000

### Atlanta

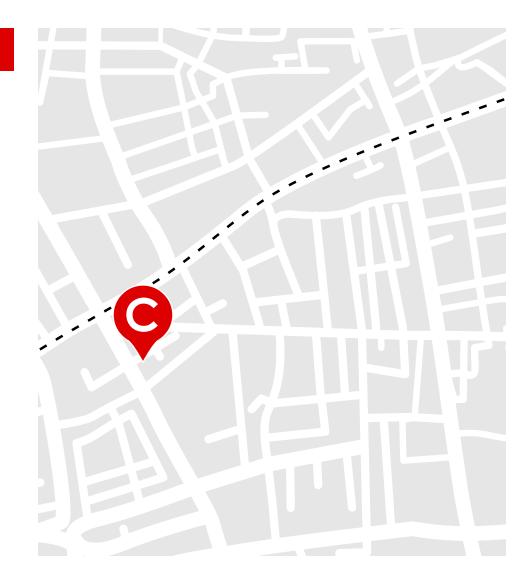
111 Village Parkway, Building 2 | Suite 202 Marietta, GA 30067 T: (404) 900-5629

#### **Boston**

101 Federal Street | Suite 1900 Boston, MA 02110 T: (617) 261-8584

### Philadelphia

3477 Corporate Parkway | Suite 100 Center Valley, PA 18034 T: (610) 410-5410



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