# SUNTRUST

SUNTRUST

**SINGLE TENANT INVESTMENT OPPORTUNITY** (INVESTMENT GRADE - S&P BBB+) PLANTATION (MIAMI MSA), FL

SUNTRI

J. SAVE



NATIONAL NET LEASE GROUP

GNBC F72



# **EXCLUSIVELY MARKETED BY**

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#### INVESTMENT SUMMARY INVESTMENT HIGHLIGHTS

# PROPERTY OVERVIEW

PARCEL MAP AERIALS Site Plan Location Map Nearby trade area tenants

#### AREA OVERVIEW City overview Demographics Nearby trade area tenants

FINANCIALS RENT ROLL PRICING SUMMARY TENANT OVERVIEW



#### **INVESTMENT SUMMARY**

SRS National Net Lease Group is pleased to present the opportunity to acquire the fee simple interest (land & building) in a single tenant, absolute NNN leased SunTrust Bank investment property located in Plantation, FL. According to the FDIC, Suntrust, an S&P BBB+ investment grade tenant, is in the top 5 financial institutions (47 total) within the surrounding county. This location has above average Deposits of \$34.5MM in 2017, a 13.3% increase from 2016. The tenant, Suntrust (S&P Investment Grade BBB+), has approximately 6 years remaining on their initial term and 4 (5-year) options to extend. The lease features annual 3% rental increases throughout the initial term, and is absolute NNN with zero landlord responsibilities.

The subject site is located at the signalized, hard corner intersection of W. Sunrise Boulevard/Florida State Road 838 and N. Flamingo Road (combined 70,132 VPD). The bank is a pad to an ALDI, hhgregg, and Michaels anchored shopping center with multiple points of ingress/egress and excellent visibility for a corner site. SunTrust Bank is uniquely positioned outside the perimeter of Sawgrass Mills Mall with nearly 2.4M SF of retail space making it the 8th largest mall in the U.S. and the second largest in mall in Florida. The mall has 10 anchor tenants that include Super Target, Saks Fifth, Neiman Marcus, Burlington, Century 21, Marshalls, Forever 21, Bed Bath & Beyond, BrandsMart USA, TJ Maxx, and Regal Cinemas. The bank serves approximately 233,000 residents with an average household income of \$79,000 located within a 5-mile radius.



### **OFFERING**

PRICING:	\$10,891,000
DEC 2019 NOI:	\$10,891,000 \$680,665
DEC 2019 CAP RATE:	6.25%
BLENDED 6 YEAR AVERAGE CAP RATE	<b>E:</b> 6.74%
CREDIT RATING:	S&P: BBB+ (Investment Grade)
LEASE TYPE:	Abs. NNN
LANDLORD RESPONSIBILITIES:	None
	3,363 SF
PROPERTY SPECIFICATION Rentable area: Land area:	
RENTABLE AREA:	3,363 SF
RENTABLE AREA:	3,363 SF 1.0 Acre
LAND AREA: Property address:	3,363 SF 1.0 Acre 12396 W. Sunrise Boulevard, Plantation, FL 33323

### **INVESTMENT HIGHLIGHTS**

# 6 YEARS REMAINING ON INITIAL TERM | INVESTMENT GRADE TENANT | RARE ANNUAL RENTAL INCREASES | ABOVE AVERAGE DEPOSITS

- 6 years remaining on the initial term with 4 (5-year) options to extend
- SunTrust is an investment grade tenant (S&P: BBB+)
- According to the FDIC, Suntrust is in the top 5 financial institutions (47 total) within the surrounding county
- Above average Deposits of \$34.5MM in 2017, a 13.3% increase from 2016
- Annual 3% rental increases throughout the initial term and options

#### ABSOLUTE NNN LEASE | FEE SIMPLE OWNERSHIP | No landlord responsibilities

- Tenant pays for CAM, insurance, taxes, and maintains all aspects of the building
- · Ideal, management-free investment for an out-of-state, passive investor
- No landlord responsibilities

#### LOCATED AT SIGNALIZED HARD CORNER INTERSECTION | EXCELLENT VISIBILITY AND ACCESS | IRREPLACEABLE LOCATION WITH 3 LANE DRIVE THRU

- Situated at the signalized, hard corner intersection of W. Sunrise Boulevard and N. Flamingo Road with 70,132 vehicles passing by daily
- Irreplaceable location on a corner site with excellent visibility and access on a very busy intersection
- This SunTrust Bank location features 3 drive-thru lanes providing ease and convenience for customers

# CLOSE PROXIMITY TO SAWGRASS MILLS MALL (2.4M SF OF RETAIL SPACE) | 2ND LARGEST MALL IN FLORIDA | 11TH LARGEST IN THE U.S.

- SunTrust is located half a mile East of Sawgrass Mills Mall with 2.4M SF of retail space and 10 anchor tenants including Super Target, Bed Bath & Beyond, Bloomingdales, Burlington Coat, Saks 5th, Nordstrom Rack, Marshalls, and more
- The mall is the 8th largest mall in the U.S. and is divided into 3 parts the Avenue Section, The Oasis at Sawgrass Mills and Colonnade Outlets at Sawgrass
- With over 350 stores and services the mall has luxury outlets like Prada and Ferragamo but also features discount stores for customers looking for a bargain

# SHADOW ANCHOR TO HHGREG AND MATTRESS FIRM | EXTREMELY DENSE RETAIL TRADE AREA | INCREASES CONSUMER DRAW

- The subject property is shadow anchored by hhgregg and Mattress Firm
- SunTrust is surrounded by other national/credit tenants such as a Walmart Supercenter, The Home Depot, Ross Dress for Less, Best Buy, PetSmart, Publix Supermarket, Office Depot, Sam's Club and more
- The site is also adjacent to a strip center which is anchored by Michaels, Pier 1 Imports, and ALDI

#### LOCATED 2 MILES FROM BB&T CENTER (FLORIDA PANTHERS NHL ARENA) | The largest arena in Florida

- SunTrust bank is located just 2 miles southeast of the Florida Panthers NHL team's hockey arena the BB&T Center
- Popular entertainment venue draws thousands of people to hockey games, music concerts and more
- The BB&T Center is currently the largest arena in Florida demonstrating Plantation's strong consumer market

#### SUNTRUST BANK LOCATED NEAR LUXURY RESIDENTIAL APARTMENT COMPLEX | New American Express corporate offices

- SunTrust Bank is located just half a mile to the East of luxury apartment complexes Colonnade Residences (390 units) and Palms at Sawgrass Mills (400 units)
- Strong residential consumer base with an affluent average household income of nearly \$107,000 in the immediate 1-mile trade area
- The subject site is also 1 mile east of a brand new American Express Office building which has approximately 6,000 employees

#### STRONG DEMOGRAPHICS IN AFFLUENT 5-MILE TRADE AREA

- More than 233,000 residents and 118,000 employees support the trade area
- \$79,000 average household income
- \$107,000 average household income in the 1-mile trade area

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### **PROPERTY OVERVIEW**



#### ACCESS

There is one (1) access point with along W. Sunrise Boulevard/ State Highway 838.



### TRAFFIC COUNTS

W. Sunrise Boulevard / State Highway 838:	37,632
Sawgrass Expreeway / State Highway 869:	71,500



### **IMPROVEMENTS**

There is approximately 3,363 SF of existing building area.



## PARKING

There are approximately 19 parking spaces on the owned parcel. The parking ratio is approximately 5.04 stalls per 1,000 SF of leasable area.

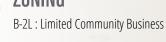


# YEAR BUILT

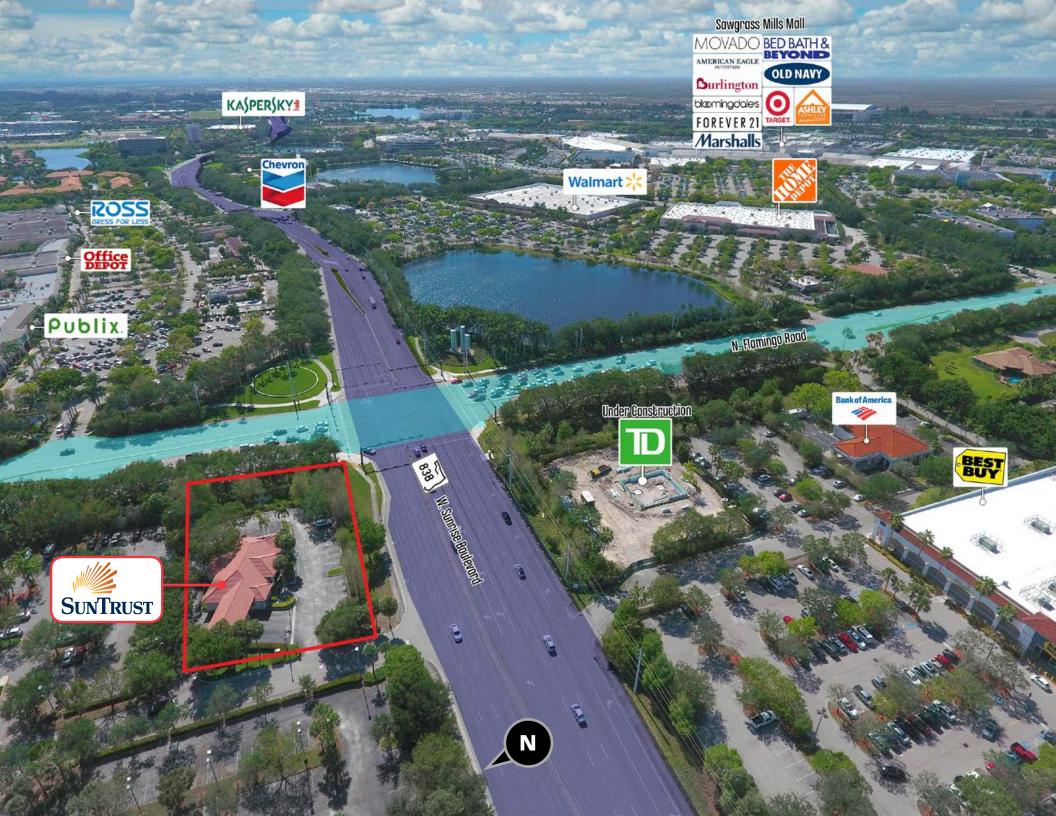


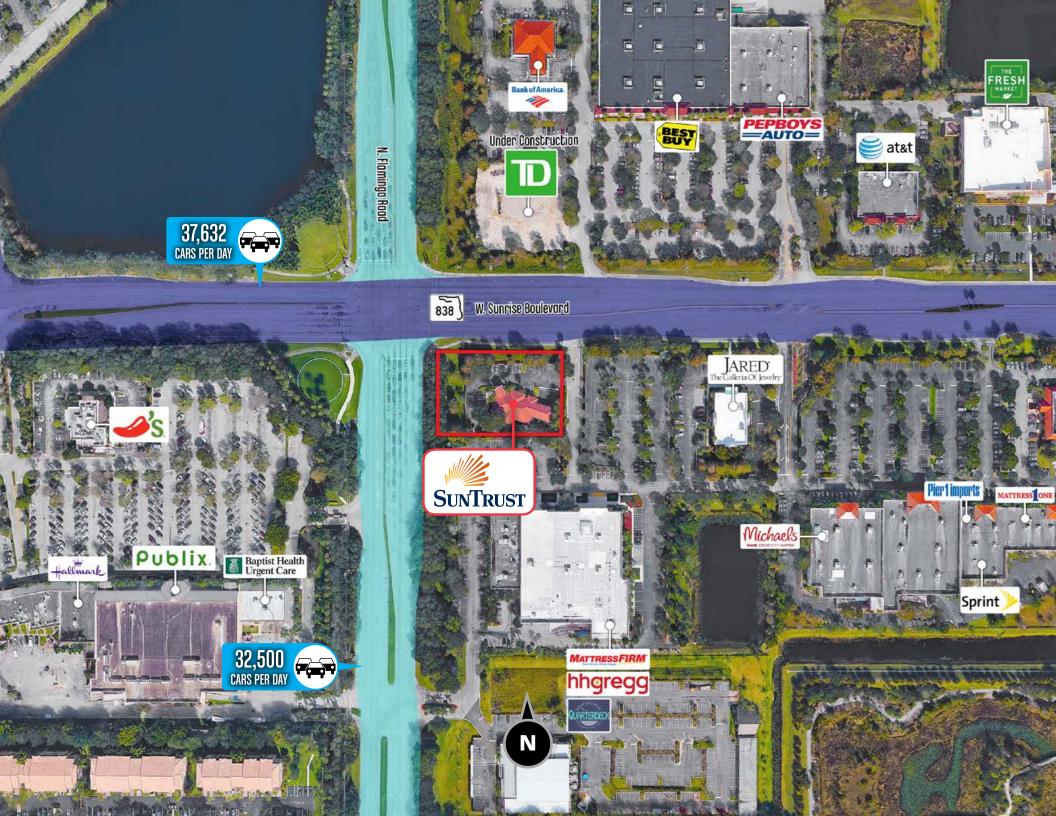
PARCEL SUN RUST

## **ZONING** B-2L : Limite



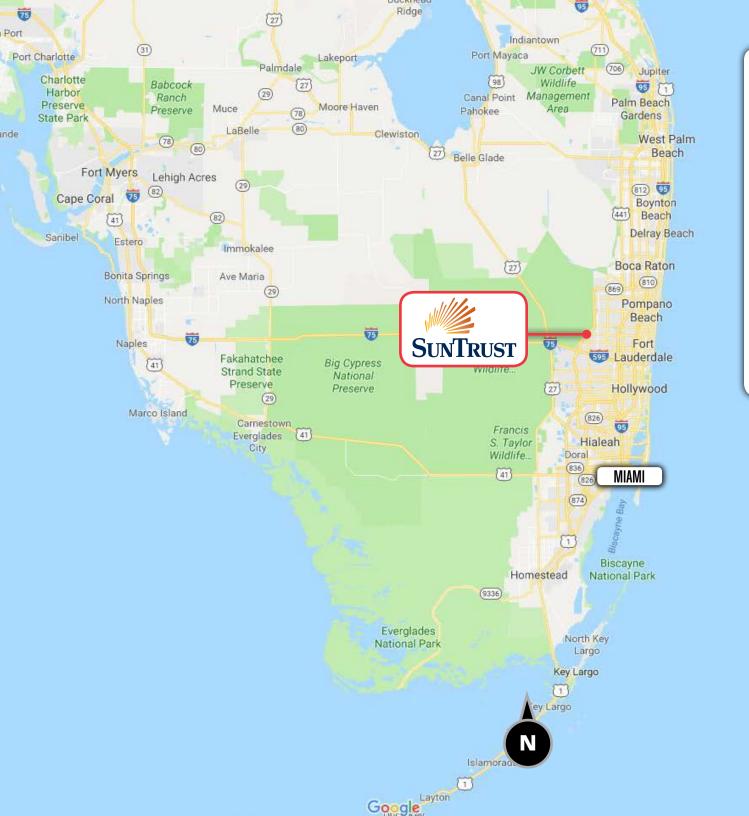












# 2016 ESTIMATED POPULATION

1 Mile	7,950
3 Mile	
5 Mile	

#### 2016 AVERAGE Household income

1 Mile	\$106,752
3 Mile	\$85,232
5 Mile	\$78,995

#### 2016 ESTIMATED TOTAL EMPLOYEES

1 Mile	14,263
3 Mile	43,416
5 Mile1	18,756

Alice Town

Gun Cay

nd





### **AREA OVERVIEW OF PLANTATION**

The City of Plantation, incorporated in 1953, is located in southeastern Florida in Broward County. The City of Plantation had a population of 88,503 as of July 1, 2016.

The City of Plantation is situated in the heart of South Florida, which consists of Broward, Palm Beach and Miami-Dade counties. Being centrally located in Broward County, Plantation is easily accessible via Interstate 75, Interstate 595, and Florida's Turnpike. It is only fifteen minutes from the Fort Lauderdale-Hollywood International Airport and Port Everglades, one of the western hemisphere's most accessible deep-water seaports for cargo, cruise and trade ships.

Major economic influences in the area including housing, tourism/travel, job market, construction, tax reform, weather events, and various other items have played an important role in directing and prioritizing the use of City resources currently and in the future. There are approximately 4,300 registered businesses in the City that range from small local stores and service companies, to national and international corporate headquarters. It is home to some of the top major employers in Broward County including American Express, Motorola, Broward County Schools, Broward County, DHL Latin Regional Headquarters, Aetna, and Kaplan Higher Education.

Plantation is host to several annual events and celebrations. Each December, the Historical Society creates a Winter Wonderland highlighting trees decorated in many designs reflecting a variety of cultures.

The City of Plantation Historical Museum, which started as a small museum in a back room of City Hall, opened in 1985 and today houses permanent exhibits which include artifacts from the Seminole and Tequesta tribes and historically significant city memorabilia. Nearby attractions include Fort Lauder-dale Beach, home of the International Swimming Hall of Fame, honoring achievements of outstanding swimmers and athletes in related water sports such as diving and water polo; the Big Cypress Seminole Reservation, home of the Ah-Tah-Thi-Ki Native American Museum, which chronicles the history and culture of the Seminole Tribe of Florida; the Graves Museum of Archaeology & Natural History (Dania Beach); Flamingo Gardens & Wray Botanical Collection (Davie); and the Seminole Okalee Indian Village & Museum (Fort Lauderdale).

Sports fans don't need to travel far from Plantation for major league professional action. Fort Lauderdale, only minutes away, is the Spring Training home of Major League Baseball's Baltimore Orioles. The nearby town of Sunrise is the location of the Florida Panthers of the NHL (National Hockey League), who play their games in the city's BankAtlantic Center. About 30 minutes south of Plantation is the city of Miami, where the Miami Dolphins (National Football League), Florida Marlins (Major League Baseball) and Miami Heat (National Basketball Association) all reside.

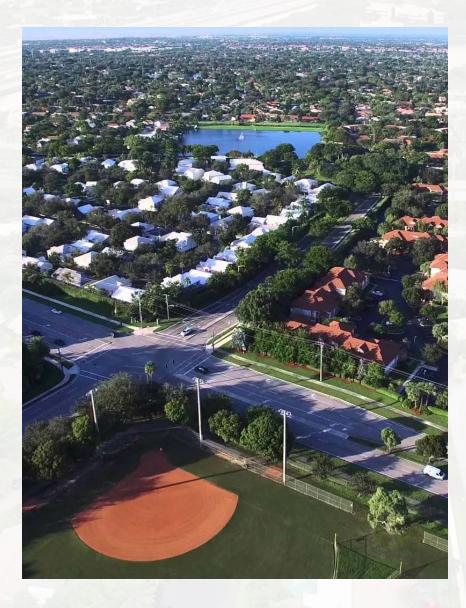






# AREA OVERVIEW (CONTINUED)

DEMOGRAPHICS	1 MILE	3 MILES	5 MILES
2016 Estimated Population	7,950	95,615	232,909
2021 Projected Population	9,700	106,686	252,750
2010 Census Population	7,539	90,084	220,456
Projected Annual Growth 2016 to 2021	4.06%	2.22%	1.65%
Historical Annual Growth 2010 to 2016	0.85%	0.96%	0.88%
2016 Estimated Households	2,789	37,013	92,273
2021 Projected Households	3,560	40,886	99,289
2010 Census Households	2,635	35,122	88,329
Projected Annual Growth 2016 to 2021	5.00%	2.01%	1.48%
Historical Annual Growth 2010 to 2015	0.91%	0.84%	0.70%
2016 Estimated White	67.40%	71.20%	66.40%
2016 Estimated Black or African American	17.30%	16.40%	21.40%
2016 Estimated Asian or Pacific Islander	6.70%	4.50%	4.50%
2016 Estimated American Indian or Native Alaskan	0.30%	0.30%	0.30%
2016 Estimated Other Races	4.10%	4.10%	3.90%
2016 Estimated Hispanic	34.40%	31.70%	31.40%
2016 Estimated Average Household Income	\$106,752	\$85,232	\$78,995
2016 Estimated Median Household Income	\$83,782	\$64,341	\$57,330
2016 Estimated Per Capita Income	\$36,446	\$33,203	\$31,392
2016 Estimated Total Businesses	857	3,720	11,278
2016 Estimated Total Employees	14,263	43,416	118,756



# **RENT ROLL**

LEASE TERM			RENTAL RATES								
TENANT NAME	SQUARE FEET	LEASE START	LEASE END	BEGIN	INCREASE	MONTHLY	PSF	ANNUALLY	PSF	<b>RECOVERY TYPE</b>	OPTIONS
SunTrust Bank	3,363	Dec. 2005	Nov. 2025	Current		\$55,070	\$16.38	\$660,840	\$19 <mark>6.5</mark> 0	Absolute NNN	4 (5-Year)
				Dec. 2019	3%	\$56,722	\$16.87	\$680,665	\$202.40		3% Ann. Increases
				Dec. 2020	3%	\$58,424	\$17.37	\$701,085	\$208.47		

Notes:

1. 3% Annual Increases throughout the term

2. Seller will provide a credit to Buyer of \$1,652.08 per month for the time period between the sale date and November 1.

FINANCIAL INFORMATION	PROPERTY SPECIFICATIONS
Price: \$10,891,000   Dec 2019 NOI: \$680,665   Dec 2019 Cap Rate: 6.25%   Blended 6 Year Average Cap Rate: 6.74%   Lease Type: Abs. NNN	Year Built:1995Rentable Area:3,363 SFLand Area:1.00 AcreAddress:12396 W. Sunrise Boulevard, Plantation, FL 33323

# **TENANT PROFILE**



#### SUNTRUST BANK

SunTrust Bank offers banking solutions to small businesses. It offers savings accounts, certificate of deposits, card products, business credit cards, bank gift cards, and checking accounts, including premium business interest, business money market performance, and business money market accounts. The company also provides cash management, online check deposit, student banking, and merchant services. As of December 31, 2016, it operated 1,367 full-service banking offices located in Florida, Georgia, Maryland, North Carolina, South Carolina, Tennessee, Virginia, and the District of Columbia. The company was founded in 1891 and is headquartered in Atlanta, Georgia.

Public (NYSE: STI)
\$9.16 Billion
<mark>\$1.88</mark> Billion
\$204.88 Billion
\$23.62 Billion
. #329 in FORTUNE 500



# **SRS GLOBAL STATS**



800+ PROPERTIES CURRENTLY REPRESENTED



600+ CLIENTS REPRESENTED IN 2016







20+ OFFICES



250+ brokers, professionals, and staff



\*STATISTICS ARE FOR 2016.