OFFERING MEMORANDUM





Executive Managing Director 703.787.4733 | afallon@calkain.com



\$ Asking Price \$1,548,537

Cap Rate 6.70%

1407 Pittsburgh Rd Franklin, PA 16323

Asset Summary

•	
Net Operating Income (NOI)	\$103,752
Rent/Month	\$8,646
Rent/SF	\$11.40
Rentable Square Feet	9,100+/- SF
Land Area	1.42+/- Acres
Parking	30 Spaces
Tenant	Dollar General
Credit Rating	S&P: BBB
Stock Symbol	NYSE: DG
Guarantor	Corporate
Ownership Type	Fee Simple
Lease Type	Absolute NNN
Landlord Responsibilities	None
Lease Term Remaining	13+ Years
Rent Commencement	December 17, 2017
Lease Expiration	December 31, 2032
Increases	10% Every 5 Years in Options
Options	Three (3), Five (5) Year

Rent Schedule

	Term	Increases	Annual Rent	Monthly Rent	
	12/17/2017 - 12/31/2032	-	\$103,752.00	\$8,646.00	
	1/1/2033 - 12/31/2037 (Option 1)	10%	\$114,127.20	\$9,510.60	
	1/1/2038 - 12/31/2042 (Option 2)	10%	\$125,539.92	\$10,461.66	
	1/1/2043 - 12/31/2047 (Option 3)	10%	\$138,093.91	\$11,507.83	

Investment Highlights

- New 2017 construction
- 13+ years remaining on primary lease term
- Absolute NNN lease no landlord responsibilities
- 10% structured rent increases every 5 years in the option periods
- Investment grade tenant (S&P: BBB)
- Average HH income of \$59,666 within 3 miles
- Over 10,000 people live within 3 miles of the store & traffic counts are 10,000 VPD



Tenant Overview

About Dollar General

Dollar General (NYSE: DG) is an American chain of variety stores headquartered in Goodlettsville, Tennessee. As of July 2018, Dollar General operates 15,000 stores in 45 of the 48 contiguous United States offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, clothing for the family, housewares and seasonal items at low everyday prices in convenient neighborhood locations. In addition to high quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo.

Dollar General has more stores than any other retailer and is easily the largest dollar store chain. Founded in 1939, the company first went public under the Dollar General name in 1968 and grew to more than 6,000 stores with \$6 billion in sales by the early 2000's.

To strengthen its position for the long term, Dollar General is making significant investments, primarily in compensation and training for store managers given the critical role this position plays in their customer experience, as well as strategic initiatives.



Fortune 500 recognized Dollar General in 1999 and in 2018 reached #123. Dollar General has grown to become one of the most profitable stores in the rural United States with revenue reaching \$23.47 billion in 2018.



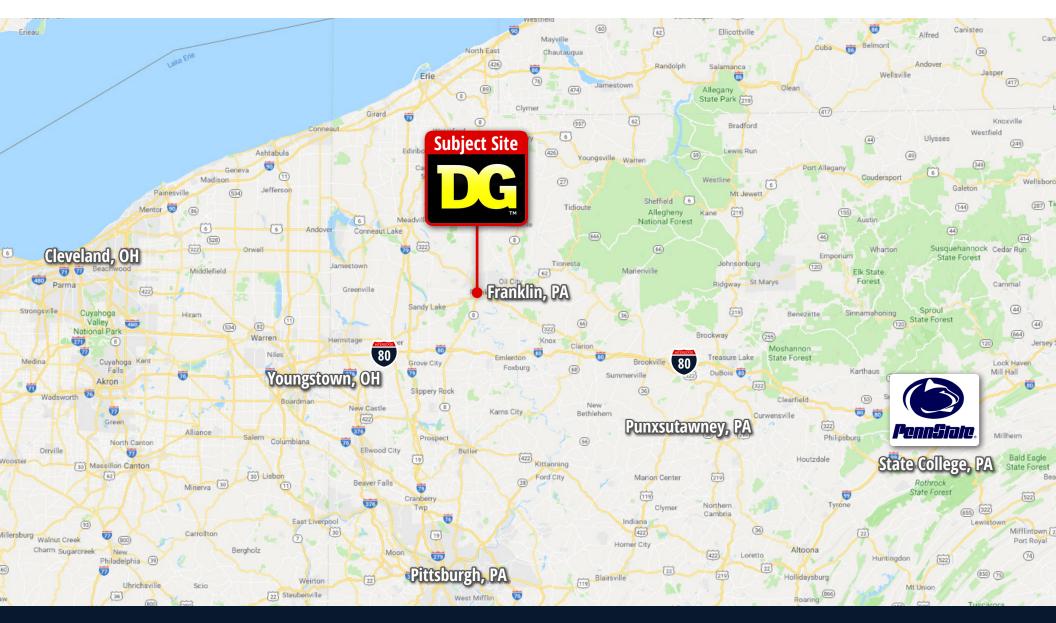
Tenant Snapshot # of Locations 15,000+ Stock Symbol NYSE: DG

Credit Rating **S&P: BBB**

2018 Revenue **\$23.47Bil**

Market Cap \$29.91Bil

Location Overview



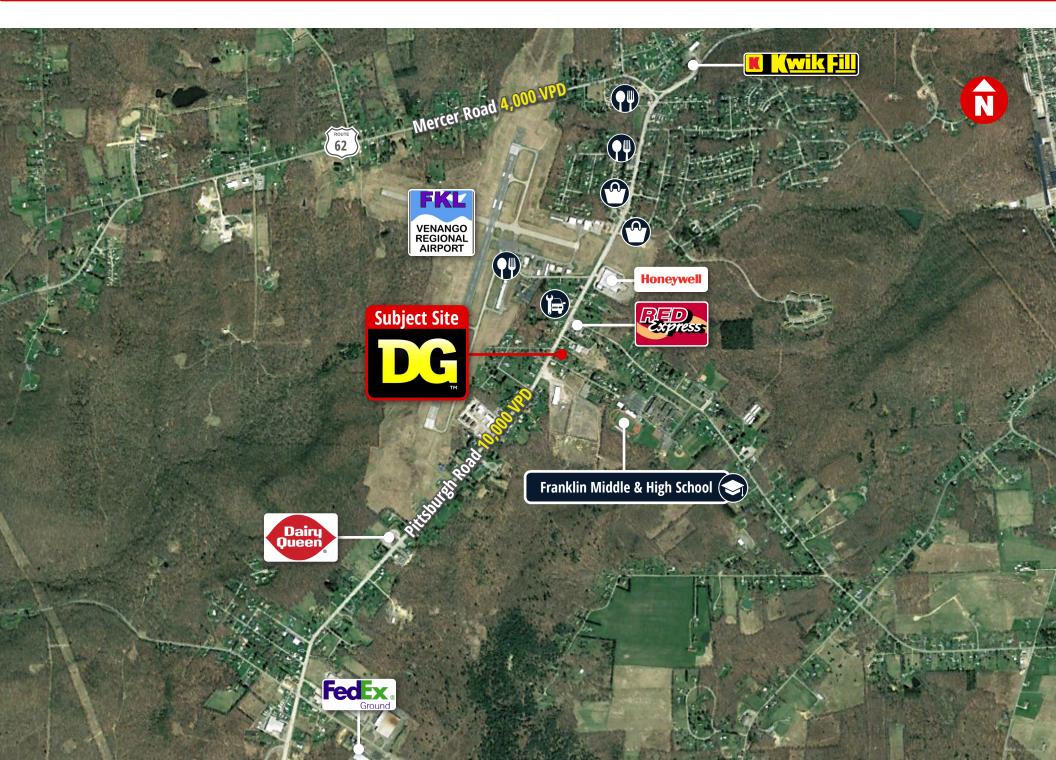


Youngstown, OH 56 miles
Punxsutawney, PA 79 miles

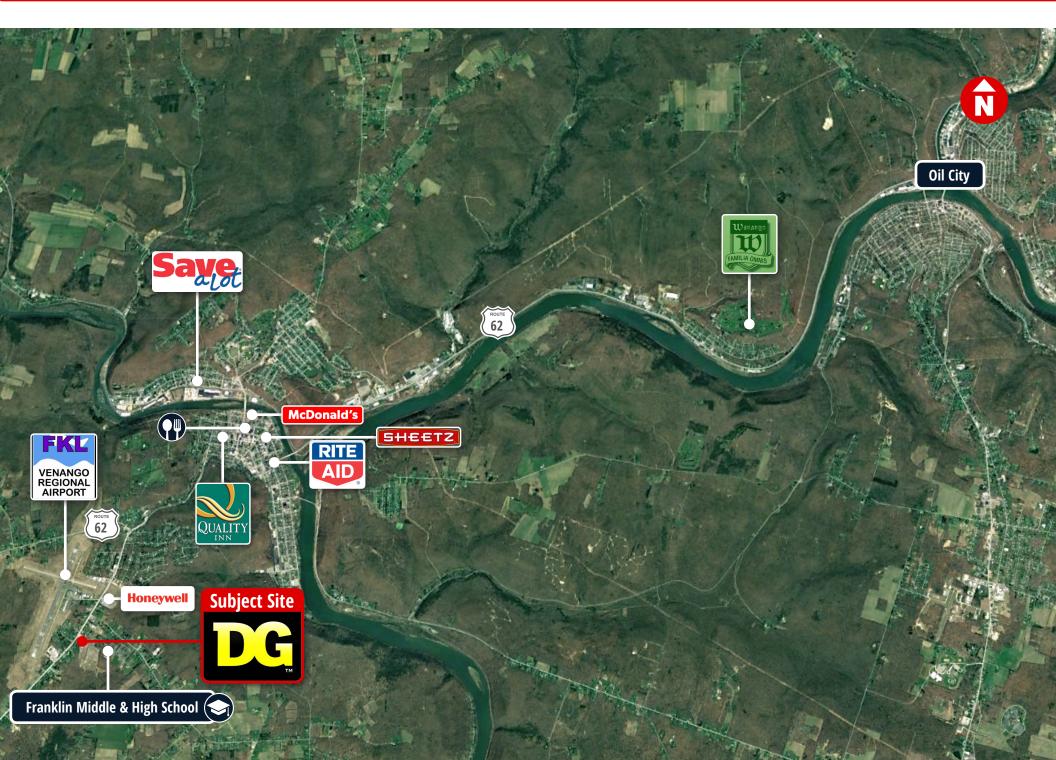
Pittsburgh, PA Cleveland, OH 82 miles 124 miles State College, PA 143 miles

Harrisburg, PA 229 miles

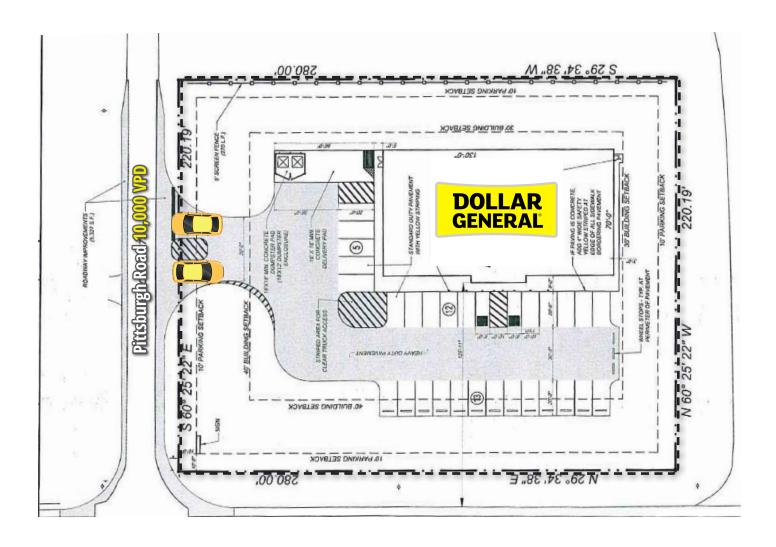
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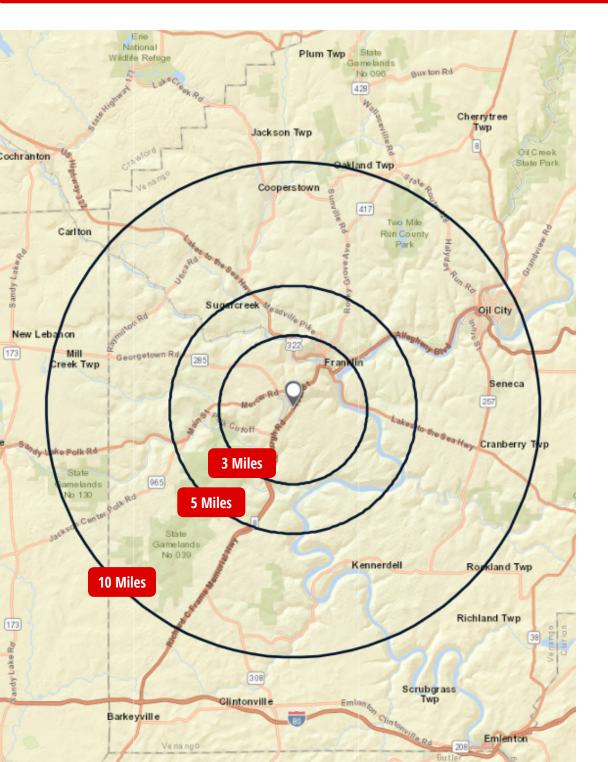
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Location Overview, 3/5/10 Miles



	3 Miles	5 Miles	10 Miles			
Population						
2018 Population	10,242	14,300	36,652			
2023 Population	9,871	13,800	35,456			
2018 Median Age	45.0	46.1	45.7			
Households						
2018 Total Households	4,378	5,933	15,294			
2023 Total Households	4,218	5,723	14,803			
Median Household Income						
2018 Median HH Income	\$44,740	\$45,584	\$44,745			
2023 Median HH Income	\$50,838	\$51,599	\$50,930			
Average Household Income						
2018 Average HH Income	\$59,666	\$59,707	\$57,216			
2023 Average HH Income	\$68,743	\$68,967	\$65,988			

10 Mile Radius | Demographics



Population 36,652



Avg HH Income \$57,216



Total Businesses 1,509



Total Employees 19,802



About Us

Calkain Companies LLC is a boutique commercial real estate investment banking firm that provides consulting and brokerage services to both private and institutional clientele with a focus on single tenant net lease investments. We pride ourselves on being an innovative leader by providing our clients a full array of commercial real estate investment brokerage and asset management solutions, including advisory, research, debt and equity placement and wealth management.

Calkain has built solid, lasting relationships that have been the cornerstone of how we do business. Calkain approaches each assignment with an eye toward each client's individual needs. Whether private or institutional investors, Calkain delivers real estate solutions that maximize value while building wealth for all of our clients.

At Calkain, our foresight and innovation are leading the net lease investment industry.



\$12 Billion in Closed Transactions

\$400Million in Active Listings

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