



TRINITY

REAL ESTATE INVESTMENT SERVICES



UPGRADED CONSTRUCTION TX DOLLAR GENERAL - 68K+ 5 MILE POP

905 N COUNTY RD 1160, MIDLAND, TX 79706

\$2,332,131

6.1% CAP

TRINITYREIS.COM

Actual Property

**DOLLAR
GENERAL**

MIDLAND, TX

\$2,332,131 | 6.1% CAP

- Rare Upgraded Construction Texas New Development Dollar General
- 100% Stucco/Stone Construction – Large Corner Lot with Concrete Parking Lot
- Absolute NNN Lease – Rent Commenced March 2018 – 14+ Years Remaining
- Impressive 68,000+ Residents Within 5 Miles of Property with 2% Annual Projected Growth over Next 5 Years
- Ideally Located off Business I-20 with Catching Strong Traffic in Front of the Subject Property
- Midland Has a Population Around 135,000 and is the 24th Most Populous City in Texas

EXCLUSIVELY MARKETING BY:

BRANSON BLACKBURN

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CHANCE HALES

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MATT DAVIS

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PROPERTY DETAILS:

Building Area:	10,566 SF
Land Area:	2.08 AC
Year Built:	2018
Guarantor:	Dollar General Inc. (NYSE: DG)
Price (Psf):	\$220.72

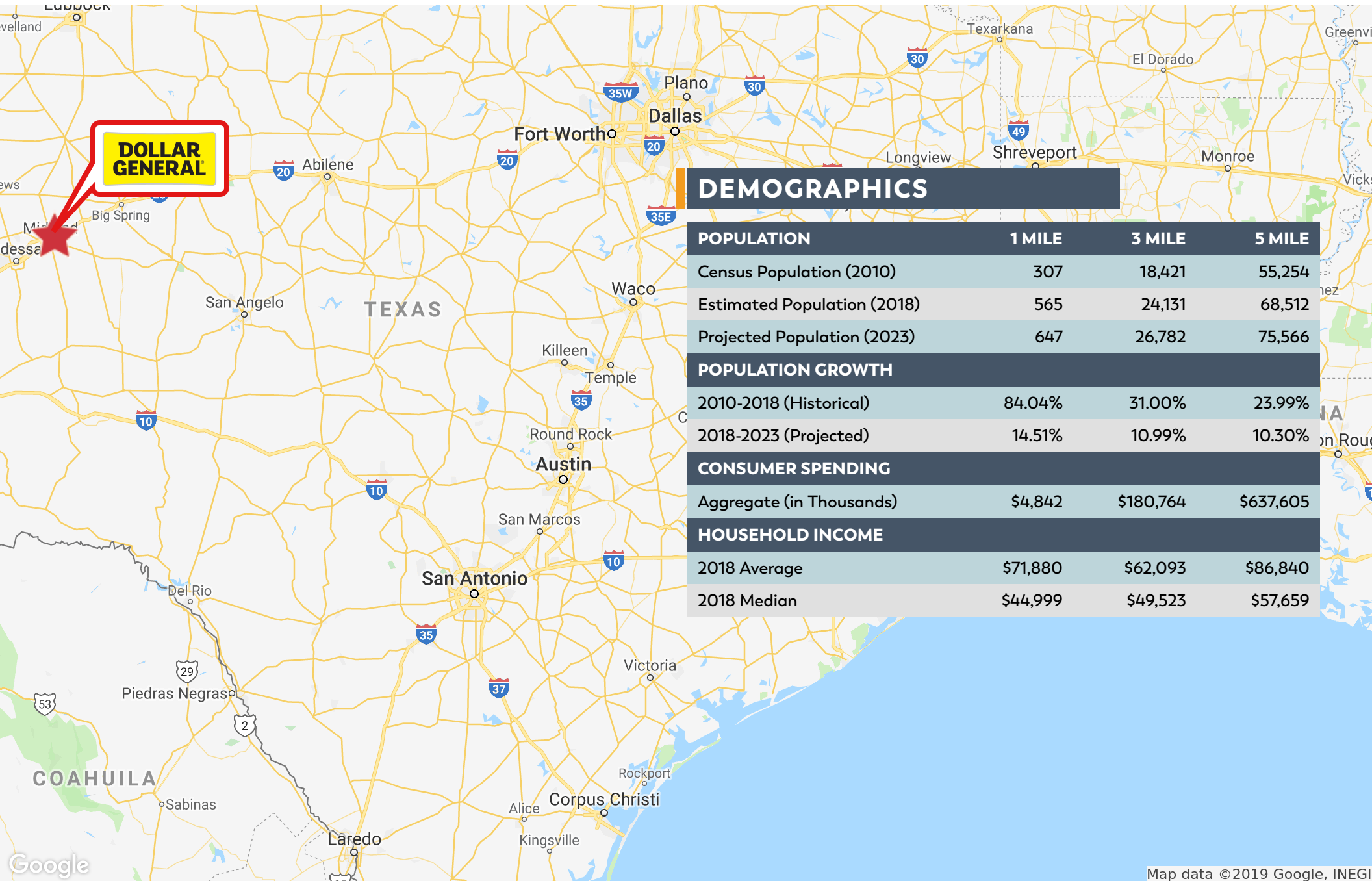
LEASE OVERVIEW:

Remaining Lease Term:	14+ Years
Rent Commencement:	3/26/2018
Lease Expiration:	3/31/2033
Base Annual Rent:	\$142,260
Lease Type:	NNN
Scheduled Rent Increases:	None
Options & Increases:	Three (3), 5-Year; 10%
Insurance:	PAID BY Tenant
Parking Lot Maintenance:	PAID BY Tenant
Property Taxes:	REIMBURSED BY Tenant
Roof & Structure:	PAID BY Tenant
HVAC:	PAID BY Tenant



Google

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DEMOGRAPHICS

POPULATION	1 MILE	3 MILE	5 MILE
Census Population (2010)	307	18,421	55,254
Estimated Population (2018)	565	24,131	68,512
Projected Population (2023)	647	26,782	75,566
POPULATION GROWTH			
2010-2018 (Historical)	84.04%	31.00%	23.99%
2018-2023 (Projected)	14.51%	10.99%	10.30%
CONSUMER SPENDING			
Aggregate (in Thousands)	\$4,842	\$180,764	\$637,605
HOUSEHOLD INCOME			
2018 Average	\$71,880	\$62,093	\$86,840
2018 Median	\$44,999	\$49,523	\$57,659

Map data ©2019 Google, INEGI



Downtown Midland
3 Miles



**DOLLAR
GENERAL**

N County Rd 1160







Actual Property



Actual Property

- Ranked as 2nd Fastest Growing City in 2018 according to Wallet Hub
- The Midland International Air & Space Port is one of the 10 largest in Texas
- Midland boasts three business parks, all with additional acreage for further expansion
- Texas Rated #1 state for business by U.S. corporate executives and CNBC for 2018
- From Sept 2016 through Sept 2017 Midland had the largest percentage gain in employment of 283 of the 346 largest US counties according to the Bureau of Labor Statistics

MIDLAND **5 MILE RADIUS** KEY DEMOGRAPHICS



68,512

2018 Total
Population



\$86,840

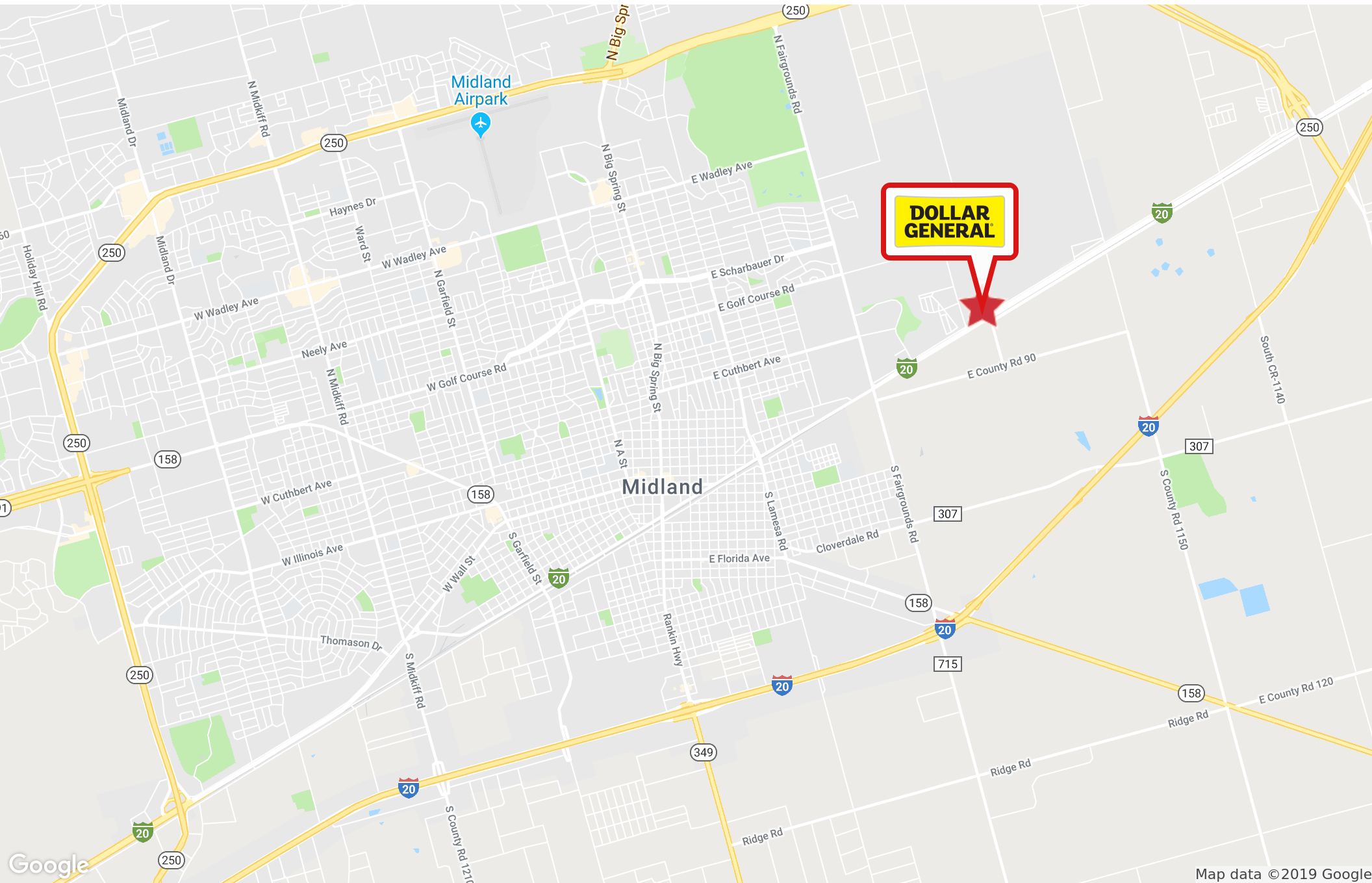
2018 Average
Household Income



23.99%

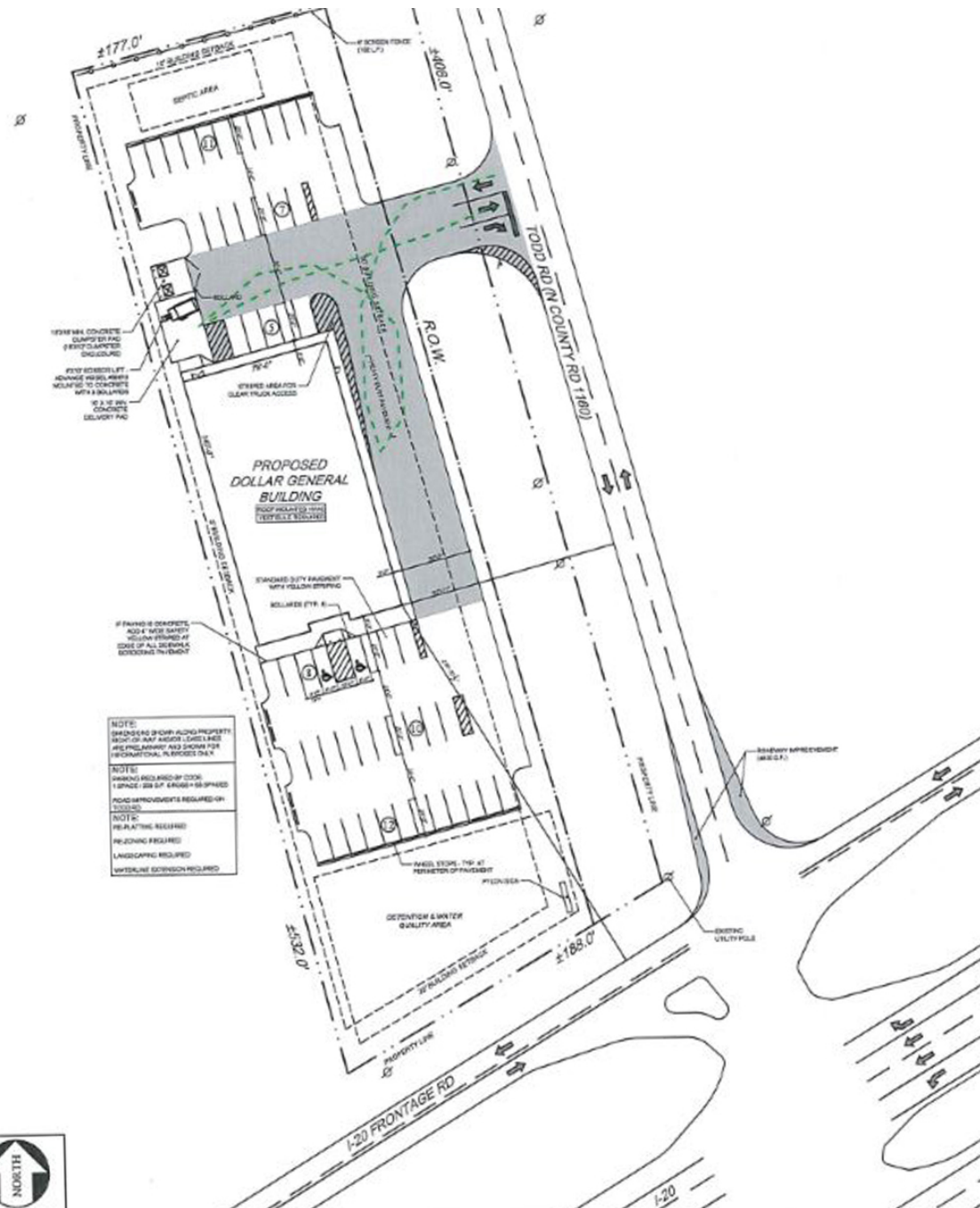
2018-2023
Growth/Yr:
Population

Actual Property



SITE PLAN

905 N COUNTY RD 1160 | MIDLAND, TX



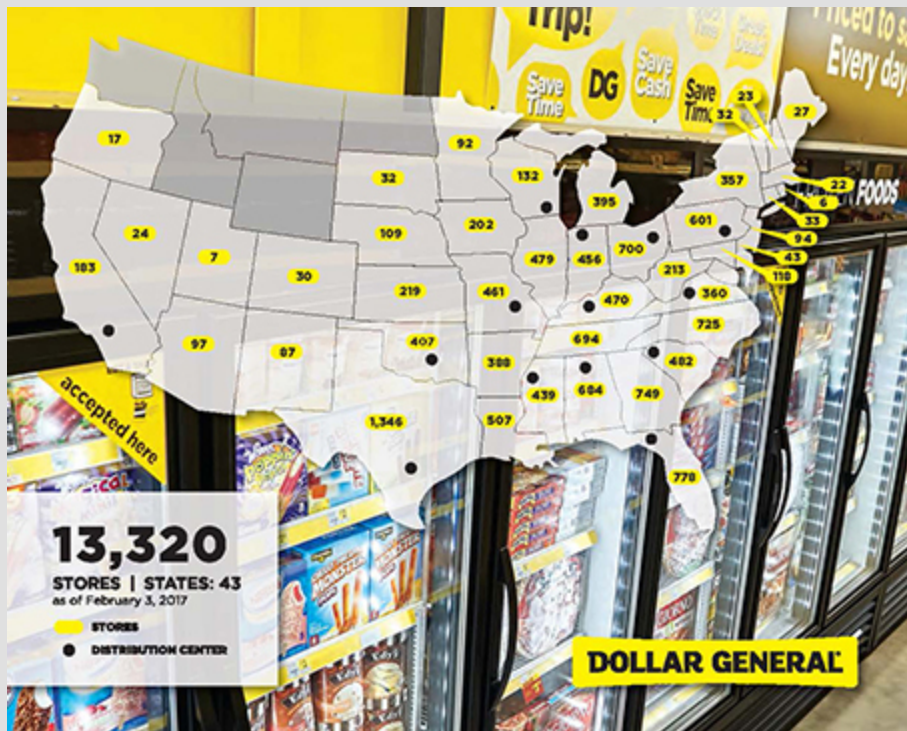
TENANT SUMMARY

Dollar General Corporation has been delivering value to shoppers for over 75 years. Dollar General helps shoppers Save time. Save money. Every day!® by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, clothing for the family, housewares and seasonal items at low everyday prices in convenient neighborhood locations. Dollar General operated 14,000 stores in 44 states as of August 19, 2017. In addition to high quality private brands, Dollar General sells products from America's most-trusted brands such as Procter & Gamble, Kimberly-Clark, Unilever, Kellogg's, General Mills, Nabisco, Hanes, PepsiCo and Coca-Cola.

STRATEGY

Dollar General sells similar products as wholesale retailers Wal-Mart (WMT) and Target (TGT), but typically at lower prices. Because of this, during harsh economic conditions, many consumers may make the change of shopping at Dollar General instead of a regular wholesale retailer.

Dollar General's (DG) business strategy revolves around driving profitable top line growth while enhancing its low-cost operator position and capturing new growth opportunities. The company attempts to drive profitable top line growth through strategies like improving the in-stock position of its stores and continuously offering products at competitive prices.



TENANT DETAILS:

Tenant Name:	Dollar General
Tenant Type:	Net-Leased Dollar Store
Parent Company Trade Name:	Dollar General
Ownership:	Public (NYSE: DG)
No. of Locations:	15,000 (as of June 2018)
Website:	dollargeneral.com
Year Founded:	1939
Credit Rating (S&P):	BBB
No. of Employees:	127,000+
Headquartered:	Goodlettsville, Tennessee

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EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

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All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Trinity Real Estate Investment Services in compliance with all applicable fair housing and equal opportunity laws.

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Actual Property

INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION: AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov
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