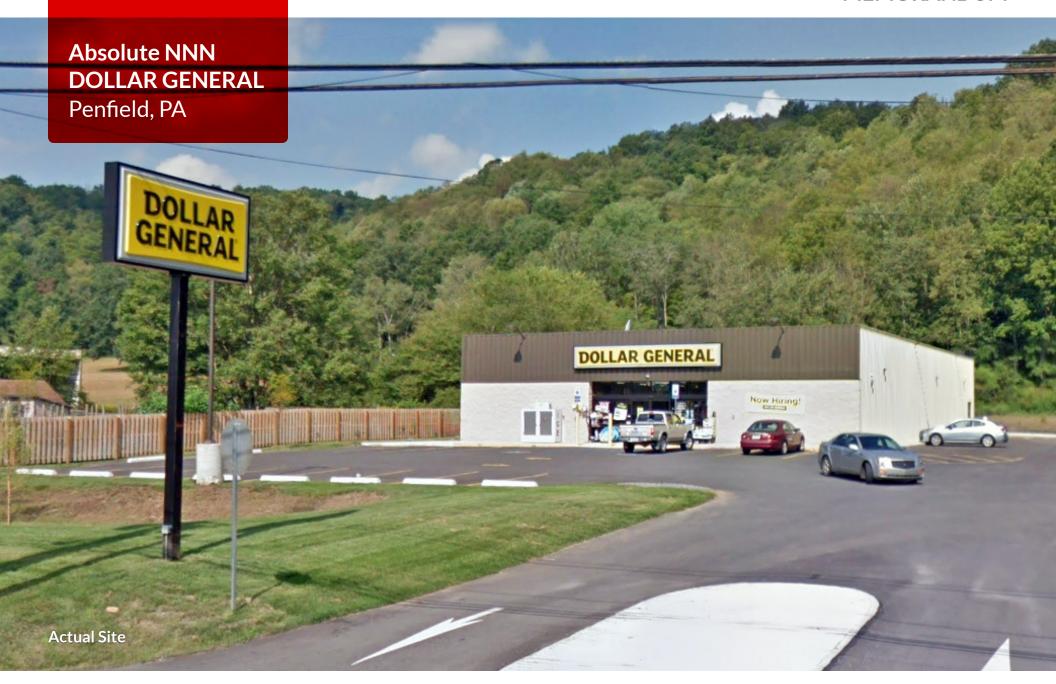
## OFFERING MEMORANDUM





Executive Managing Director 703.787.4733 | afallon@calkain.com



# 11915 Bennetts Valley Hwy Penfield, PA 15849

## **Asset Summary**

| ,                          |                              |
|----------------------------|------------------------------|
| Net Operating Income (NOI) | \$101,823                    |
| Rent/Month                 | \$8,485                      |
| Rent/SF                    | \$11.81                      |
| Rentable Square Feet       | 9,026+/- SF                  |
| Land Area                  | 1.95+/- Acres                |
| Parking                    | 30 Spaces                    |
| Tenant                     | Dollar General               |
| Credit Rating              | S&P: BBB                     |
| Stock Symbol               | NYSE: DG                     |
| Guarantor                  | Corporate                    |
| Ownership Type             | Fee Simple                   |
| Lease Type                 | Absolute NNN                 |
| Landlord Responsibilities  | None                         |
| Lease Term Remaining       | 14 Years                     |
| Rent Commencement          | May 2, 2018                  |
| Lease Expiration           | May 31, 2033                 |
| Increases                  | 10% Every 5 Years in Options |
| Options                    | Three (3), Five (5) Year     |

### **Rent Schedule**

| Term                               | Increases | Annual Rent  | <b>Monthly Rent</b> |
|------------------------------------|-----------|--------------|---------------------|
| 5/2/2018 - 5/31/2033               | -         | \$101,823.96 | \$8,485.33          |
| 6/1/2033 - 5/31/2038<br>(Option 1) | 10%       | \$112,006.36 | \$9,333.87          |
| 6/1/2038 - 5/31/2043<br>(Option 2) | 10%       | \$123,206.99 | \$10,267.25         |
| 6/1/2043 - 5/31/2048<br>(Option 3) | 10%       | \$135,527.69 | \$11,293.98         |

## **Investment Highlights**



- New 2018 construction
- 14 years remaining on primary lease term
- Absolute NNN lease no landlord responsibilities
- 10% structured rent increases every 5 years in the option periods
- Investment grade tenant (S&P: BBB)



#### **Tenant Overview**

**Snapshot** 

#### **About Dollar General**

Dollar General (NYSE: DG) is an American chain of variety stores headquartered in Goodlettsville, Tennessee. As of July 2018, Dollar General operates 15,000 stores in 45 of the 48 contiguous United States offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, clothing for the family, housewares and seasonal items at low everyday prices in convenient neighborhood locations. In addition to high quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo.

Dollar General has more stores than any other retailer and is easily the largest dollar store chain. Founded in 1939, the company first went public under the Dollar General name in 1968 and grew to more than 6,000 stores with \$6 billion in sales by the early 2000's.

15,000+

To strengthen its position for the long term, Dollar General is making significant investments, primarily in compensation and training for store managers given the critical role this position plays in their customer experience, as well as strategic initiatives.



Fortune 500 recognized Dollar General in 1999 and in 2018 reached #123. Dollar General has grown to become one of the most profitable stores in the rural United States with revenue reaching \$23.47 billion in 2018.

\$23.47Bil

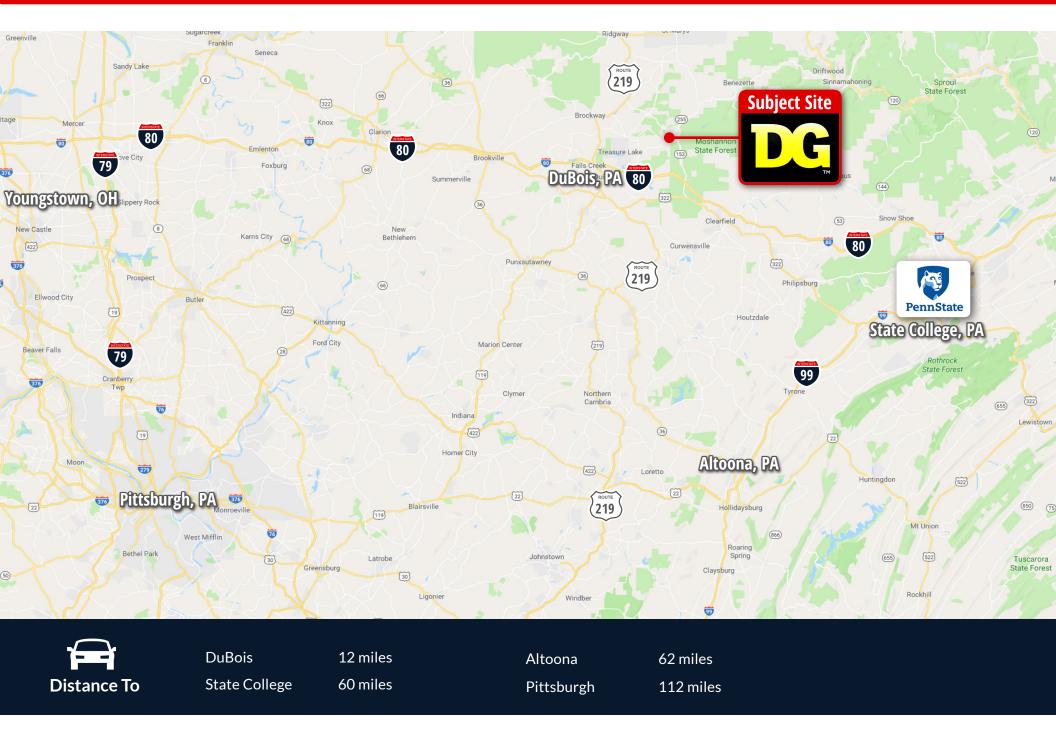


**NYSE: DG** 

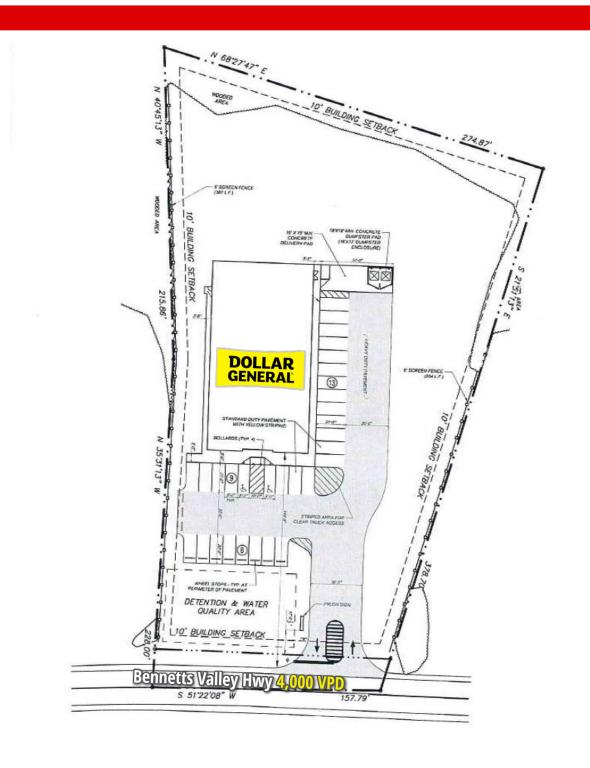
S&P: BBB

\$29.91Bil

## **Location Overview**

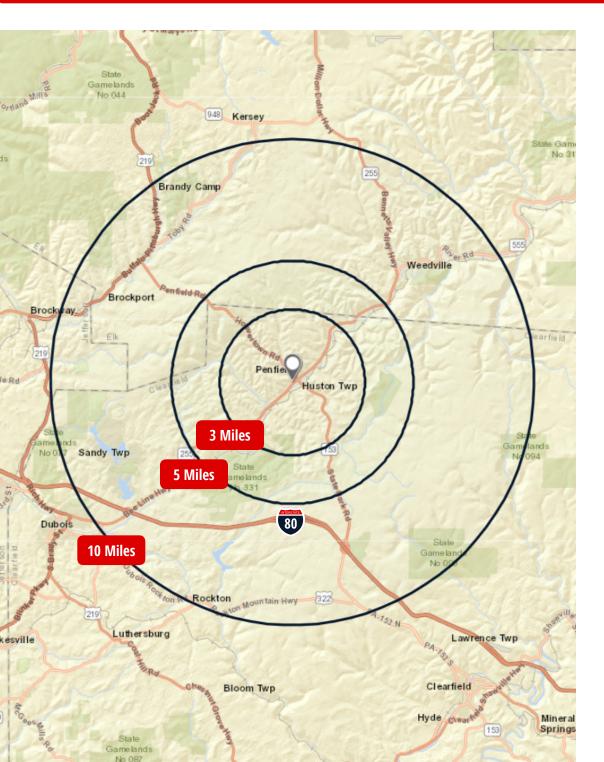








## Location Overview, 3/5/10 Miles



|                          | 3 Miles  | 5 Miles  | 10 Miles |  |  |  |  |
|--------------------------|----------|----------|----------|--|--|--|--|
| Population               |          |          |          |  |  |  |  |
| 2018 Population          | 1,095    | 1,796    | 12,434   |  |  |  |  |
| 2023 Population          | 1,092    | 1,781    | 12,200   |  |  |  |  |
| 2018 Median Age          | 47.1     | 47.1     | 47.9     |  |  |  |  |
| Households               |          |          |          |  |  |  |  |
| 2018 Total Households    | 462      | 741      | 5,097    |  |  |  |  |
| 2023 Total Households    | 460      | 735      | 5,002    |  |  |  |  |
| Median Household Income  |          |          |          |  |  |  |  |
| 2018 Median HH Income    | \$44,564 | \$45,592 | \$52,943 |  |  |  |  |
| 2023 Median HH Income    | \$51,427 | \$51,924 | \$58,191 |  |  |  |  |
| Average Household Income |          |          |          |  |  |  |  |
| 2018 Average HH Income   | \$52,466 | \$53,422 | \$67,046 |  |  |  |  |
| 2023 Average HH Income   | \$61,187 | \$61,862 | \$75,860 |  |  |  |  |

## 10 Mile Radius | Demographics



Population 12,434



Avg HH Income \$67,046



Total Businesses 450



Total Employees 3,964



#### **About Us**

Calkain Companies LLC is a boutique commercial real estate investment banking firm that provides consulting and brokerage services to both private and institutional clientele with a focus on single tenant net lease investments. We pride ourselves on being an innovative leader by providing our clients a full array of commercial real estate investment brokerage and asset management solutions, including advisory, research, debt and equity placement and wealth management.

Calkain has built solid, lasting relationships that have been the cornerstone of how we do business. Calkain approaches each assignment with an eye toward each client's individual needs. Whether private or institutional investors, Calkain delivers real estate solutions that maximize value while building wealth for all of our clients.

At Calkain, our foresight and innovation are leading the net lease investment industry.



\$12 Billion in Closed Transactions

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